Your Goals. Our Solutions.

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Budget

Financial Reports

Company Structure

WHOLESALE & RETAIL MODULE

الحل الأمثل والنظام الشامل لإدارة الأعمال

The Total solution system for your business

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Optimum **Wholesale & Retail Module** covers the complete cycle of any wholesale or retail business initiating from the electronic quotations which can be transferred to orders, delivery of goods & services, invoices against delivery or cash invoices or direct without delivery, collection and then issuing receipts against collections. It also lets you follow up payments until received.

Optimum provides powerful Security and Workflow. Specific system and operational roles can be defined at user or user group levels. A powerful document workflow ensures the smooth flow of documents within the organization. Any number of approval levels can be defined according to the nature of the document.

Core Components:

1. Quotation management.
2. Order Management.
3. Delivery Notes Management.
4. Billing Management (Against Delivery/Cash/Direct without Delivery).
5. Settlement & Collection Management.
6. Cash Memo Management.
7. CRM.
8. Inquiries & Reports.

Company Structure

Budget

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Quotations

Optimum **Wholesale & Retail Module** provides following facilities for Quotations:

√ Generate & submit quotations online to customers directly.

√ Add Quotations manually.

√ Send alerts to client for expiry of quotation electronically by email.

√ Extend the duration of quotation.

√ Change the quotation pricing.

√ Transfer quotation to order.

√ Quotation inquiries.

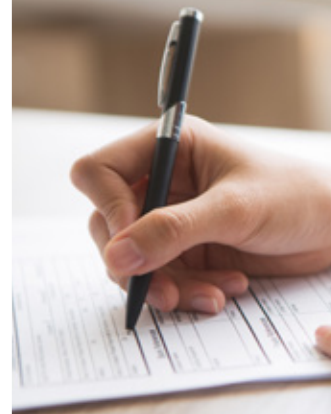√ Print quotation or send electronically via email.

Wholesale & Retail

Quotations

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Orders

Optimum **Wholesale & Retail Module** provides following facilities for Orders:

√ Get requests for goods & services online electronically from the client directly.

√ Add Orders manually.

√ Cancel Orders.

√ Convert Orders to Deliveries.

√ Inquiry about Orders.

√ Print Orders.

√ Send requests & alerts electronically via e-mail.

Wholesale & Retail

Orders

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Delivery

Optimum **Wholesale & Retail Module** provides following facilities for goods & services delivery:

√ Send Delivery Notes electronically online through email.

√ Generate Delivery Notes automatically according to the date of delivery.

√ Cancellation Delivery Notes.

√ Transfer Delivery Notes to Invoices.

√ Inquiry about Delivery Notes.

√ Print Delivery Notes.

√ Send Delivery Notes & alerts electronically via e-mail.

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Delivery

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Invoicing

Optimum **Wholesale & Retail Module** provides following facilities for raising invoices:

√ Convert Delivery Notes to Invoice automatically on the billing date.

√ Send Invoices automatically to the client on the specified date.

√ Cancellation of Invoices.

√ Inquiry about Invoices.

√ Print Invoices.

√ Send invoices & alerts electronically via e-mail.

√ Scheduling all types of invoices.

Wholesale & Retail

Invoicing

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Settlement & Collection

Optimum Wholesale & Retail Module provides following facilities for settlement and collection of invoices:

√ Collection schedule.

√ Follow-up collection.

√ Issuing receipts arrested.

√ Cancellation receipts.

√ Inquire about the receipts and follow-up.

√ Print receipts.

√ Send receipts & alerts & follow-up collection electronically via e-mail.

Wholesale & Retail

Settlement & Collection

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Cash Memo

Optimum Wholesale & Retail Module provides following facilities for Cash Memo:

√ Add Cash Memo directly.

√ Add Cash Memo & then deliver goods later.

√ Cancellation of Cash Memo.

√ Inquiry about Cash Memos.

√ Print Cash Memo.

√ Send Cash Memo and alerts electronically via e-mail

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Cash Memo

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CRM

Optimum Wholesale & Retail Module provides following facilities for Customer Relationship Management:

√ Customer File.

√ Integrated Contacts.

√ Integrated Documents File.

√ Integrated Financial Statements.

√ Price Limits.

√ Billing Date.

√ The date of the issuance of statements

√ Transaction Currency.

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CRM

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Reports

Optimum **Wholesale & Retail Module** provides following facilities for Reports and Inquiries:

√ A full range of Reports and Statistics.

√ A full range of Inquiries.

√ Business Intelligence reporting is based on Excel pivot tables providing the flexibility to design your own reports directly from the linked databse.
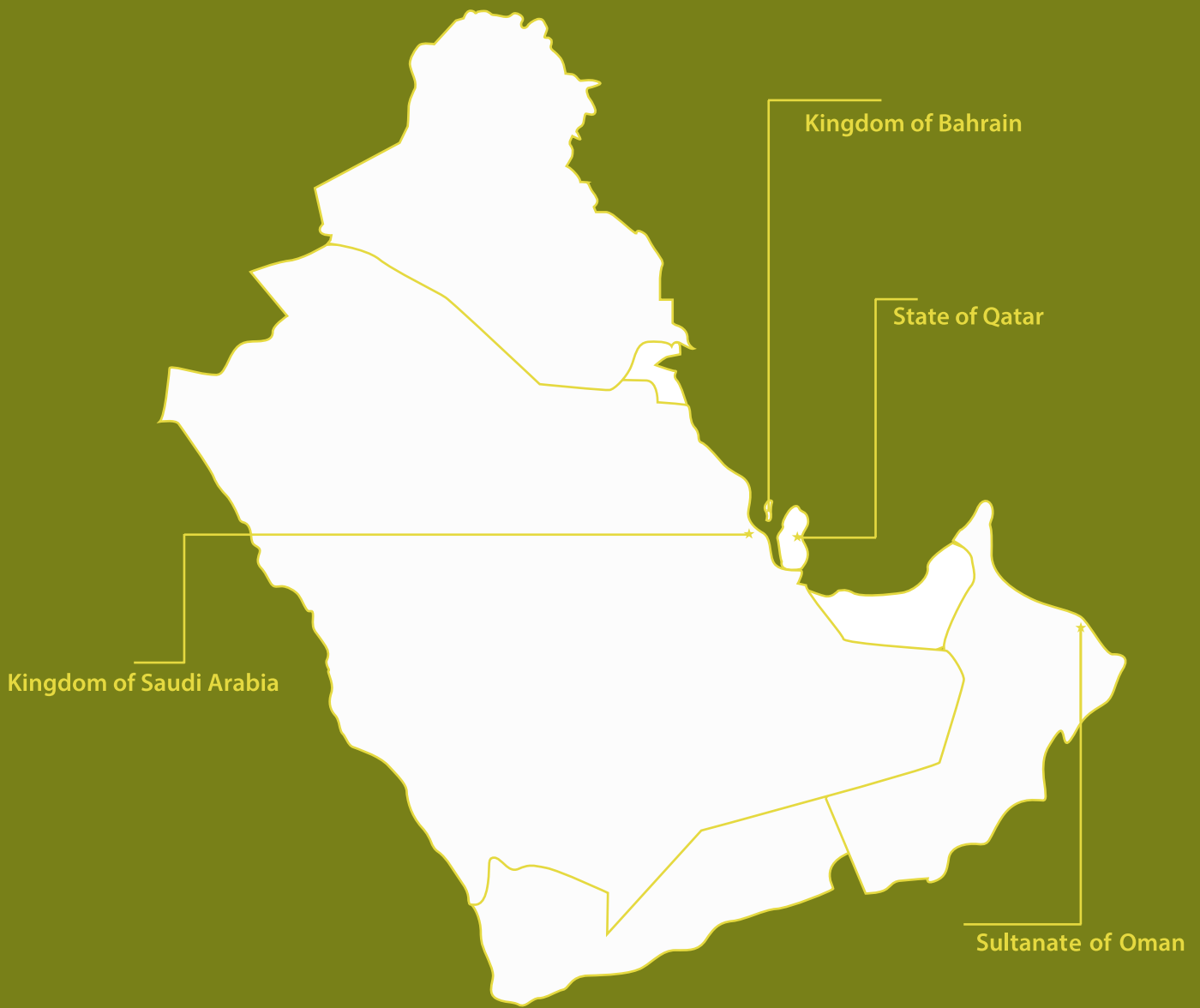
Wholesale & Retail

Reports

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Kingdom of Bahrain

State of Qatar

Kingdom of Saudi Arabia

Sultanate of Oman

Regional Offices

Bahrain

P.O. Box 2949
Manama, Kingdom of Bahrain
Tel. +973 17 297227
Fax. +973 17 297 337

Qatar

P.O. Box 31122
Doha, State Of Qatar
Tel. +974 4491 3232
Fax. +974 4491 3231

Saudi Arabia

P.O. Box 3674
Al Khobar, Kingdom of Saudi Arabia
Tel. +966 3 889 0022
Fax. +966 3 889 8285

Oman

P.O. Box 1801
Muscat, Sultanate of Oman
Te . + 968 2447 2223/4
Fax. +968 2448 1867

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